Opportunities for Vessels

A More Efficient Means of Moving Freight

Port of Duluth Clean and Efficient Goods Movement Workshop

February 22, 2006 MCPA - Duluth

> Gregg M. Ward Detroit Widsor Truck Ferry

Detroit Windsor Truck Ferry

- Earth Day 1990
- Family Business
- Border Crossing
- Start Up
- Business view

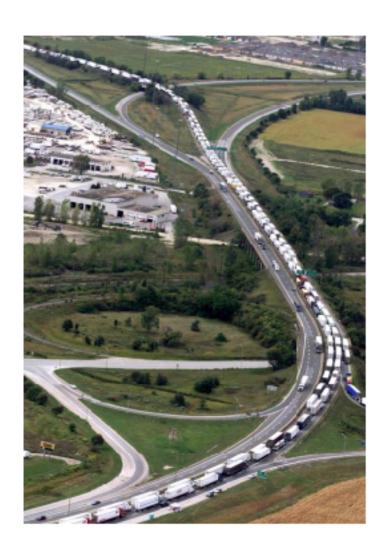


Hazardous Material





Border Congestion - Surge Protection





Over-Dimensional Trucks





Challenges from Government

- Icebreaking Fees
- Customs Cost Recovery Fees
- Border Crossing and Security Requirements
- Hazmat Enforcement
- Harbor Maintenance
 Fee





One mile wide crossing of Detroit River.



Bridge Option

Toll = \$25.00

HMT=\$0.00



Marine Option

Toll =\$0.00 (at 100% subsidy)

HMT=\$250.00

Immediate Opportunity

Parallel Congested Border Crossings and Critical Highway Corridors

- Environmental Benefits
- Security Benefits
- Transportation Benefits



Thank You.

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